SHOPPING LIST Q3 2020:

A NEW MENU FOR THE COVID-19 RECOVERY!

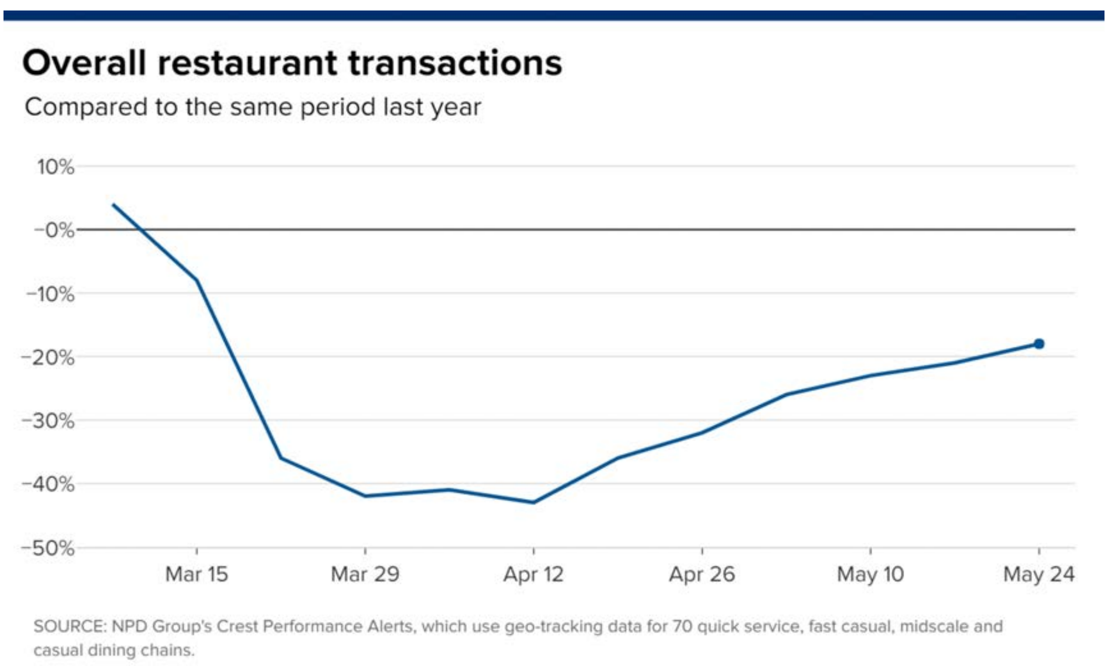
In the face of disaster, some companies fell by the wayside while others adapted, adjusted, and thrived. Central bank intervention and government bailouts favored certain businesses over others, while a handful of companies demonstrated their staying power in times of crisis.

In the second half of 2020, you can't afford to fall asleep at the wheel because there are plenty of buying opportunities ahead. Certain companies are emerging stronger than ever in a recovering economy. Then there are businesses whose stocks were beaten down during the peak of the panic but are poised for a sharp recovery.

The stocks on this list for Q3 2020 have the potential to bounce back hard, but be sure to pick them up at a good price point. Your job is not to chase, but to own a stake in great businesses that the market, for any number of reasons, hasn't yet priced correctly.

Sysco (SYY): 13F filings show that hedge funds (the smart money) are accumulating shares of this company, which is generally a good sign. Sysco supplies products and services to businesses in the food-service and hospitality industries.

SYY stock was beaten down during the COVID crash as people started cooking and eating at home. But now, the restaurant industry is in slow but steady recovery mode:



Courtesy: CNBC

As the economy regains its footing and social-distancing restrictions are relaxed over time, Sysco will see a pickup in business, and that should be reflected in the share price. If SYY stock touches the $51 level, it's time to start accumulating in anticipation of a dining market rebound.

Sysco is a WORLD-CLASS business. It's a Dividend Aristocrat, whose only issue is that it mostly does business on U.S. soil; not a multinational company.

This company has returned 200-TIMES shareholders' money since 1980. It's a one-of-a-kind operations, but recessions hurt it. That's our QUE to accumulate.

Limit order: $51.

Cincinnati Financial Corporation (CINF): This is a casualty insurance company with a long history going back to 1950. Warren Buffett loves to buy insurance industry stocks when people are freaking out, so you can be like Buffett and snap up CINF shares at a deep discount.

It's a great contrarian play because CINF stock traders are worried about insurance industry losses stemming from the pandemic, civil unrest, and hurricanes. But the market is very forward-looking, to the point where it has already priced in the worst-case scenario for Cincinnati Financial Corporation.

The fact is that the mainstream news tends to exaggerate the actual damage caused by protests, hurricanes, and so on.

Therefore, value investors should consider adding shares of CINF stock below $61 because the price decline has already been exaggerated. The company is still down 40% from its peak!

Limit order: $61

Chubb (CB): Like Cincinnati Financial, Chubb is in the insurance business. However, Chubb is a much bigger company with a market cap of nearly $64 billion. And unlike many companies that cut or eliminated their dividends in May, Chubb actually increased its dividend payout during that month.

Chubb's valuation metrics also suggest compelling value. The company's trailing 12-month price-to-earnings ratio, at 17.65, is competitive within the insurance industry. And a price-to-book value of just 1.1 indicates that the trading community will bid the CB stock price up to the company's true intrinsic value in the near future.

Insurance rates tend to increase after a catastrophe, so expect Chubb's top-line revenues to pick up, and this will likely be reflected in the CB share price. If CB stock gets down to $122 then it will definitely be in the buy zone.

Limit order: $122

PPG Industries (PPG): The basic material sector of the economy was smashed during the coronavirus crisis. PPG Industries sells coatings, solvents, and adhesives around the world, so this company struggled in February and March, as did its stock.

On the other hand, PPG has been proactive in implementing cost-savings initiatives. In this year's first quarter, PPG achieved approximately $20 million in cost savings from its restructuring programs. For the full year, PPG expects to deliver $80 to $90 million in restructuring savings.

PPG also engaged in strategic acquisitions, such as when the company bought automotive coating products supplier Hemmelrath. All in all, a starter position would be reasonable at $97 or less for PPG stock.

Courtesy: PPG Industries

Limit Order: $97

MMM (3M): A Dow Jones company and a giant in the industrials sector, 3M manufactures a very broad range of products. Businesses in the healthcare, transportation/automotive/aviation, electronics, construction, food and beverage, and other markets depend on 3M as a vital component of their product manufacturing supply chain.

3M is known to income-oriented investors as a dividend king. That's because the company has raised its dividend payouts for the past 62 years. And because the company's clients are diversified into so many sectors, MMM is often considered as a defensive investment, which is smart during times of uncertainty.

There's much more to 3M than Scotch Tape and Post-It Notes, as the company produces 55,000 different items. You can position yourself for higher prices in MMM stock by taking a long position at $152.

Cerner (CERN): Cerner is a hedge fund darling, and much of that enthusiasm is probably due to their strong outlook on the healthcare sector in general. But there's also a tech angle to Cerner because the company provides information technology solutions and tech-enabled services to healthcare businesses.

One of Cerner's specialties is providing electronic healthcare record services. It's practically mandatory for hospitals and clinics to use electronic healthcare records nowadays. Cerner is expanding its footprint in this area as it was recently selected by North Central Health Care to implement electronic healthcare record services at three Wisconsin-based facilities.

The coronavirus certainly won't slow down the demand for tech-enhanced healthcare services, so Cerner is well-positioned in the changing economic landscape.

Limit Order: $60

Axis Capital (AXS): Founded in 2001, Axis Capital provides a wide variety of specialty insurance and reinsurance products around the globe. AXS stock shares were hit even harder than Chubb's and Cincinnati Financial's stocks, but that's more of a buying opportunity than a reason to stay away.

Traders gave a serious beatdown to AXS stock because the company incurred heavy losses due to recent events. For the first quarter of this year, Axis reported $300 million of pretax net catastrophe and weather-related losses, with the majority of that ($235 million) resulting from COVID-19.

The share price decline was steep, but it didn't last forever, and AXS stock soon leveled out and found a range.

This one is REALLY CLOSE to the limit order of $39.

Trane Technologies (TT): A company with a history that traces all the way back to 1885, Trane Technologies provides business and residential climate-control solutions: air conditioners, furnaces and heat pumps, humidifiers, industrial refrigeration products, and so forth. You might have heard of this company under its previous name, Ingersoll-Rand, which split into two companies.

This one's an obvious winner because shelter-in-place and work-from-home phenomena require that people stay indoors for long periods of time. The spread of the coronavirus, while wreaking havoc on other markets, will actually provide a major tailwind for Trane because the demand for indoor temperature regulation should remain robust.

As evidence of this, Trane's reported and organic bookings in the Americas were both up 11% due to strong demand for HVAC products and services.

Limit order: $83

PepsiCo (PEP): Easily the most famous company on this list, PepsiCo ranks among the safest and most defensive consumer-segment investments available. Even a global pandemic didn't dissuade people from buying grocery items, and PepsiCo supplies not just soda, but also chips, pasta, orange juice, cereals, sports drinks, you name it.

A strong cash position has enabled the company to continue its generous dividend yield, which is currently slightly above 3%. But don't think of this as an old-fashioned company because PepsiCo is moving quickly into the digital age with Snacks.com, a direct-to-consumer initiative launched in June 2020. It's a savvy move for PepsiCo to cater to the massive consumer shift towards online shopping, a habit that accelerated during the height of the pandemic.

Courtesy: PepsiCo

In addition, PepsiCo has prospered in times of crisis because its products have the comfort factor and enduring name-brand recognition. $125 would be an excellent buy price for PEP stock because investors can count on this cola giant to adapt to the modern consumer.

Booz Allen Hamilton (BAH): Cybersecurity is an increasingly prominent concern for today's businesses. Booz Allen Hamilton, a consulting firm in the areas of analytics, engineering, and cybersecurity, helps businesses, nonprofits, and governments defend themselves against hackers and other cyber threats.

The company's fourth fiscal quarter, which is Booz Allen Hamilton's most recently reported quarter, was impressive. The consensus estimate for the company's quarterly earnings per share was $0.69, while the actual result was $0.73, representing a 14.06% year-over-year increase. And quarterly revenues of $1.97 billion beat the estimate of $1.94 billion while signifying a 10.67% year-over-year increase.

Additionally, the company's adjusted EBITDA for fiscal-year 2020 totaled $754 million, up 11.8% compared to the previous year.

Booz Allen Hamilton is making the world a more secure place and you can start a position in BAH shares at the target buy-up-to price of $73.

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